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S. C. PUBLIC SERVICE COMMISSION

JUL 18 2005

July 15, 2005

VIA OVERNIGHT DELIVERY

Mr. Bruce F. Duke
Deputy Executive Director
South Carolina Public Service Commission
101 Executive Center Drive
Columbia, South Carolina 29210
(803) 896-5100

Re:

AccessLine Communications Corporation

Docket No. 2005-163-C

Dear Mr. Duke:

Pursuant to the above-referenced docket, enclosed please find for filing an original and twenty-five (25) copies of the company's pre-filed testimony. The company does not intend to engage in telemarketing in the State of South Carolina.

I have enclosed an extra copy of this letter to be date-stamped and returned to me in the self-addressed, postage prepaid envelope I have provided.

If you have any questions or if I may provide you with any additional information, please do not hesitate to contact me. Thank you.

Respectfully submitted,

Angela Janssen

Legal Assistant to Lance J.M. Steinhart

Attorney for AccessLine Communications Corporation

Enclosures

cc:

Ann Furuya (w/enc)

Scott Elliott, Esq. (w/enc) Elliott & Elliott, P.A. 721 Olive Street Columbia, SC 29205

BEFORE THE

PUBLIC SERVICE COMMISSION OF

SOUTH CAROLINA

DOCKET NO. 2005-163-C

S. C. P.	IBLIC SERVICE COMMISSION	1
	JUL 18 2005	
	ECEIVE	

IN RE: APPLICATION OF)	W EO
ACCESSLINE COMMUNICATIONS)	
CORPORATION)	
AUTHORITY TO OPERATE AS A)	DIRECT TESTIMONY
RESELLER OF INTEREXCHANGE)	OF KERRY REA
TELECOMMUNICATION SERVICES)	
WITHIN THE STATE OF)	
SOUTH CAROLINA)	

I. <u>Introduction</u>

- 1 1. Q. Please state your name and business address.
- A. My name is Kerry Rea. My business address is 11201 SE 8th Street, Suite 200, Bellevue, Washington 98004.
- 4 2. Q. By whom are you employed and in what capacity?
- 5 A. I am VP Controller of AccessLine Communications Corporation ("AccessLine").
- Q. Please give a brief description of your background and experience in business
 and telecommunications.
- A. My background and experience, as well as other members of the management team of AccessLine, is set forth in Attachment 4 to our application.

1	4.	Ο.	What is the	purpose of	your testimony?
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A. The purpose of my testimony is to describe the nature of AccessLine's proposed service offering within the State of South Carolina, and to demonstrate its financial, managerial, and technical ability to provide the telecommunications services for which authority is sought herein.

6 5. Q. Do you wish to incorporate by reference any documents into your testimony?

A. Yes. I wish to incorporate by reference the underlying Application filed in this proceeding and its associated attachments.

II. The Business of AccessLine

10 6. Q. Has AccessLine registered to do business in South Carolina?

A. Yes. AccessLine is a Delaware Corporation that has received authorization to transact business within the State of South Carolina. A copy of AccessLine's Certificate of Incorporation is attached to the Application as Attachment "1" and a copy of the document of authorization from the State of South Carolina is attached to that Application as Attachment "2".

- 7. Q. Please describe AccessLine's business and the services AccessLine intends to provide within the State of South Carolina.
- A. AccessLine is a provider of enhanced telecommunications services. The

 Company provides customers with a single number with "find me", "follow me",

 and fax mail functionality. AccessLine's service also allows outbound dialing

 capabilities for subscribers for long distance calling. In addition, the Company

 provides conference calling services and personal toll-free numbers to

 subscribers. For additional information, please see the Company's web site at

 www.accessline.com.

AccessLine seeks authority to operate as a reseller of intraLATA and interLATA intrastate telecommunications services to the public on a statewide basis. AccessLine seeks statewide authority to provide intraLATA services authorized by the Commission in Docket Nos. 92-182-C, 92-183-C, and 92-200-C. AccessLine has no plans at this time to construct any telecommunications transmission facilities of its own and seeks no construction authority. AccessLine will operate exclusively as a reseller. AccessLine intends to engage in "switchless" resale. AccessLine will arrange for the traffic of underlying subscribers to be routed directly over the networks of Applicant's network providers.

- 8. Q. What carrier will AccessLine utilize as its underlying carriers for services in South Carolina?
 - A. AccessLine intends to utilize Global Crossing, MCI World Communications and Emeritus as its underlying carriers. AccessLine will choose its underlying carriers based upon the quality of service of the carrier properly certified by the Commission to provide such service.

- 9. Q. Does AccessLine currently provide intrastate telecommunications services in any other state?
- A. Yes. AccessLine is currently authorized to provide these services in the following states: Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Maine, Massachusetts, Michigan, Minnesota, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, Rhode Island, South Dakota, Texas, Utah, Vermont, Virginia, Washington, Wisconsin, Wyoming and District of Columbia.
- 10 10. Q. Has AccessLine ever had an application for a certificate of public convenience and necessity denied?
- 12 A. No.
- 13 11. Q. Does AccessLine intend to file a tariff with the Commission?
- A. Yes. AccessLine filed a tariff along with its Application in this proceeding which it will modify as necessary in order to meet the Commission's requirements. We believe AccessLine's Tariff will comport with all Orders, Rules, and Regulations of the Commission.
- 12. Q. Will AccessLine comply with the Commission's orders regarding the resale of interexchange carrier services?
- A. Yes. AccessLine will at all times provide and market interexchange carrier services in accordance with current Commission policies. In addition, AccessLine at all times will provide interstate services in compliance with all FCC rules and regulations.

1	13.	Q.	Has AccessLine provided any intrastate telecommunications services within the
2			State of South Carolina?
3		A.	No it has not.
4	14.	Q.	What rates will AccessLine charge upon receipt of certification?
5		A.	AccessLine will charge the tariffed rates approved by the Commission.
6	15.	Q.	How will AccessLine market services in South Carolina?
7		A.	AccessLine intends to market its services via direct sales by AccessLine's employees
8			and independent sales agents.
9			III. Managerial, Technical and Financial Qualifications
10	16.	Q.	Does AccessLine have sufficient managerial, technical, and financial resources
11			and ability to provide the telecommunications services proposed in its
12			Application?
13		A.	Yes. AccessLine has sufficient technical, financial, and managerial resources and
14			ability to provide the telecommunications services for which authority is sought
15			herein. AccessLine's personnel represent a broad spectrum of business and technical
16			disciplines, possessing many years of individual and aggregate telecommunications
17			experience.
18			My qualifications and experience are discussed on Attachment 4 to our
19			application, which attachment also supports Applicant's managerial and technical
20			ability to provide the services for which authority is sought herein.

1	1 / .	Q.	now does AccessLine nandie customer service requests:
. 2		A.	AccessLine's customer service department handles all such requests. AccessLine can
3			be reached by toll free number.
4	18.	Q.	Please describe the financial condition of AccessLine.
5		A.	In support of AccessLine's financial ability to provide the services sought herein,
6			AccessLine's Financial Statements for the periods ended December 31, 2002 and
7			December 31, 2003, for AccessLine Holdings, Inc., Applicant's parent company was
8			submitted as Attachment 5 to the Application.
9			IV. Public Interest
10			
11	19.	Q.	How will residents of South Carolina benefit from AccessLine's services and
12			presence in South Carolina?
13		A.	Commission approval should bring the following long-term benefits to telephone
14			users:
15			(1) More competition, additional services and a better product at competitive
16			prices;
17			(2) Increased consumer choice as well as innovative telecommunications
18			services;
19			(3) Efficient use of existing communications resources as well as increased
20			diversification and reliability of supply of communications services;
21			(4) Development of an expanded telecommunications supply industry in South
22			Carolina;

1			(5) An expanded tax base and revenue source for the State of South Carolina;
2			and,
3			(6) Additional sources of revenues for Local Exchange Companies through
4			access charges and billing and collection fees.
5 6	20.	Q.	Has the Company ever been the subject of an investigation by any state
7			Regulatory body or by the FCC?
8		A.	No.
9	21.	Q.	Will the Company agree to abide by and comply with the Commissions Rules
10			and Regulations and Commission Orders in its operations in South Carolina?
11		A.	Yes.
12	22.	Q.	Does this conclude your testimony?
13		A.	Yes. I would like to thank the Commission for this opportunity to provide
14			information relevant to AccessLine's Application and am ready to provide any
15			additional information that the Commission may need in making its decision.
16			